Annual General Meeting

Netball North West

Wednesday 16th September 2020

Agenda

1. Apologies for Absence
2. Minutes of previous Annual General Meeting
3. Presentation of Board Reports and Accounts
4. Appointment of Auditors
5. Election of Regional Management Board Members
6. Updated Constitution

1. Apologies for Absence

2. Minutes of previous AGM

3. Presentation of Board Reports & Annual Accounts

Netball
North West

Chair & Vice chairperson Report

Maria Long & Phil Owen

- **Successes**

  - Navigation through Covid-19, including agreed emergency removal of membership fee for 2020/21
  - Highest membership rates in the country (based on % comparison to 2019/20)
  - Launch of NW Bursary and Athlete Support Fund
  - 24 Goalden Globes nominations
  - Improvement of governance score and compliance to Tier 1 Sport England governance code
  - Embedding of robust and transparent accounts

Netball North West

Chair & Vice chairperson Report

Maria Long & Phil Owen

- **Challenges**
  - Covid-19 and associated ambiguity with closing out 2019 and returning to play in 2020
  - Attraction of volunteers
  - Goalden Globes planning

- **Areas of focus moving forward**
  - Focus on members' return to netball
  - Progress of bursary and funding schemes
  - Succession planning and recruitment of volunteers
  - Strategy refresh in line with EN – target start of 2021
  - NW Goalden Globes; Virtual celebration: Sunday 8th November 2020 @ 5pm

NORTH WEST
GOALDEN GLOBE AWARDS 2020
Save the date
JOIN US IN CELEBRATING OUR WONDERFUL VOLUNTEERS AT THE NORTH WEST GOALDEN GLOBE AWARDS 2020
BEING HELD VIRTUALLY AT 5PM ON:
Sunday 8th November 2020

Communications Report - *Amy Buckle*

- **Current Social Media Followers**
  - Twitter: 4,450 (+250)
  - Facebook: 1,966 followers, 1,967 likes (+166)
  - Instagram: 1,016 (+346)

- **Areas of Focus**
  - Social following grown despite minimal netball activity
  - Successful #RiseAgain campaign across NW with high numbers of membership renewals and clubs supporting the campaign on social
  - Volunteer Week – lots of engagement from clubs nominated
  - New modifications are shared
  - Provide more support from an elite perspective for Manchester Thunder as they look to return strong
  - Communications are open between counties and other regions
  - Website rebuild in new system. Launch imminent following final checks

Competitions Report - *Estelle Graham*

- **Successes & Covid**
- 33 seniors teams and 26 junior teams taking part Then Covid Hit …..
- Places finalised mathematically using EN guidelines (Average points for remainder of games)
- Qualifiers for EN Prem – Blackpool
- Prem – Oldham 1st place
- Champs 1- Oldham 1st place with Manchester Fury 2nd
- Champ 2 – Darwen 1st place with Chester 2nd
- U16 - Oldham 1st place with Bury 2nd
- U14 – Oldham 1st place with Bury 2nd Schools Qualifiers from NW
- U19 – Holy Cross (Manchester) & Sedbergh (Cumbria)
- U16 – Bluecoat (Manchester) & The Grange (Cheshire)
- U14 – Withington (Manchester) & Stockport Grammar (Manchester)

Competitions Report - *Estelle Graham*

- **Challenges - Covid – Stage 4b**

What 'we' have done

  - Many Saturday morning TSG meetings
  - EN Zoom meetings and guidance
  - 2 x regional club meetings

- **Next steps**
  - Confirm entries and when you think you can start
  - Return to Court and Running a League Guidance
  - Draft fixtures and regulations
  - Club Zoom meetings – next 6pm Mon 28th Sep
  - Covid officer per division

- Flexibility / understanding / we are in this together

Officiating Report - *Ruth Ward*

➢ Successes

- 2 NW umpires included in the Superleague Squad for 2020 season; congratulations to Natalie Gregan and Farrah Jaura. Hoping they can take to court once NSL starts in 2021
- 2 B award umpires qualified within the NW this season; Michelle Clunie and Kirsten Jackson. Several umpires were due to take their B pre and final practical assessments but the season was cut short due to lockdown
- NW mentoring scheme continues to run with C-B and B-A, with planned proposals for several centralized venue dates in 2021-22 season to allow more mentoring opportunity
- 1 further C award assessor signed off by EN
- 1 B award tutor undergoing training and 1 A award umpire signed up for ADL course to become a C tutor
- Umpires and mentors provided for Thunder NPL trials and NPL U15/U17 games on NSL fixture days

➢ Challenges

- Maintaining and succession planning for our officiating workforce/tutors
- Improving conversion rates from course attendees to umpires; EN will be offering a tracking system using Engage to both learners and Regional/County Umpiring Secretaries
- Communication with Education and Training department at EN; large staff changeover

Performance Report - *Sam Longley*

- **Successes**
  - 5 Counties delivering Performance programmes
  - 5 Counties participating in 4 County Play Days – hosted by Lancashire, Manchester, Merseyside, Cheshire
  - Thunder staff present at play days building relationships with county staff.
  - Individual invites for each County to send athletes into Thunder training sessions.
  - Opportunities for athletes to access trial for Thunder mid –season via a mini tournament
  - Strong links with Thunder staff
  - County programme athletes now hitting Thunder first team
  - Numbers higher for trials

Performance Report - *Sam Longley*

- **Challenges**
  - COVID-19
  - Communication/Contracts – change over of staff and timing
  - Trial structure – was to be changed for 20/21 following review
  - Difference in County structures
  - Staffing, Volunteers, Time, Courts and Money
  - Athlete Demands

Manchester Thunder

- **Successes**
  - Undefeated in first four games of the season
  - Sell-out crowd of 2,000 at first and only first home game of the season
  - For the first time we offered sponsors, invited guests and paying guests matchday hospitality at Peter Craven Suite at Belle Vue Speedway with influential and well received guest speakers, three course meal and drinks which demonstrated our commitment to provide an enhanced match day experience.

- **Challenges**
  - COVID- 19! Cancellation of the 2020 season
  - Significant financial challenges associated with no ticket sales, matchday income and very limited sponsorship opportunities- no revenue coming into the club whilst still having to pay staff wages etc.
  - Had to identify other revenue streams to compensate for the lost revenue streams and to remain engaged with netball supporters during challenging times- created Thundercast, a Manchester Thunder themed podcast series and introduced a new Official Membership scheme.

Manchester Thunder

- **Looking Forward**

- Planning for next season based around various different scenarios of behind closed doors, and restricted ticket sales for some or all of the season.

- Manchester based pre- season competition in December

- Look to secure new and more high value sponsorship deals/ partnerships with relevant, contemporary brands that are aligned to our values and help support our long-term plans for growth and brand development

- Work on building more collaborative and supportive relationships between the RMB, Counties and Manchester Thunder in the interests of promoting performance netball and elite competition across all age groups.

Treasurers report - *Sarah Sutton*

➢ Successes

- Ellis & Co Accountants again checked and prepared the draft accounts these will be circulated for you all to view.
  Once they are signed off they will be published on the NW Netball Website as done in previous years.

- We are showing a small surplus of £760 in the year to 31st August compared to £4881.00 in the year to 31st August 2019.

- Income is down £2802.00 overall against the previous year and expenditure is up £1319.00 against the previous year.

➢ Challenges

- None to report for last year; although we have now introduced new opportunities of funding that may need some time spent with the board on how this is dealt with internally / administratively.

Treasurers report - *Sarah Sutton*

Accounts Summary

Prepared from:

1st September 2019
to 31st August 2020

Treasurers report - *Sarah Sutton*

for the Year Ended 31 August 2020

	Year Ended 31 August 2020		Year Ended 31 August 2019	
	£	£	£	£
Income				
Affiliation	7,240		7,725	
Officiating Courses	6,221		8,605	
Competitions	2,706		1,590	
Performance	-		(2)	
Goalden Globe Awards	90		780	
Sundry income	-		361	
		16,257		19,059
Expenditure				
Board Business Development	809		546	
Marketing	358		357	
Officiating Courses	8,012		8,508	
Officiating Mentor & Assessment	62		852	
Competitions	1,635		960	
Goalden Globe Awards	1,820		2,028	
Performance	2,327		465	
Accountancy	474		462	
		15,497		14,178
Surplus/(deficit) for the period		760		4,881

4. Appointment of Auditors

Ellis & Co Chartered Accountants & Business Advisors

England Netball Update

Caer Harrison
The North Partnership Manager
(North West, North East and Yorkshire)

England Netball Update: Key Achievements

National Achievements; 2019-2020

- **Total Participants; 42,622**
- **New to Netball; 21,776**

North West Achievements; 2019-2020

- **Total Participants; 6,234**
- **New to Netball; 2,984**
- Achieved targets *(Sport England)* both Regionally and Nationally
- Growth didn't follow exceptional trend from 2018-19
- Income targets significantly increased in 2019-20 in order to sustain and support growth
- Deprivation target was achieved in the region.

North West Region / County Membership Data

NW membership breakdown

September 2019 – August 2020 *compared to 17/18 and 18/19*

	Cheshire			Cumbria			Gtr. Man			Lancashire			Merseyside			North West		
	17/18	18/19	19/20	17/18	18/19	19/20	17/18	18/19	19/20	17/18	18/19	19/20	17/18	18/19	19/20	17/18	18/19	19/20
Members O18	1279	1312	1290	450	478	414	1348	1378	1394	405	405	309	942	944	927	4424	4517	4243
Members U18	387	495	566	131	137	119	283	343	400	179	227	163	137	135	163	1117	1337	1388
Members U14	822	845	910	117	177	130	586	716	734	429	379	432	239	177	199	2191	2294	2350
Members U11	1008	1077	1266	18	26	49	701	755	773	469	496	506	151	143	136	2347	2497	2641
Total	3496	3729	4032	716	818	712	2918	3192	3301	1482	1507	1410	1469	1399	1425	10079	10645	10622

ENgage – New membership system

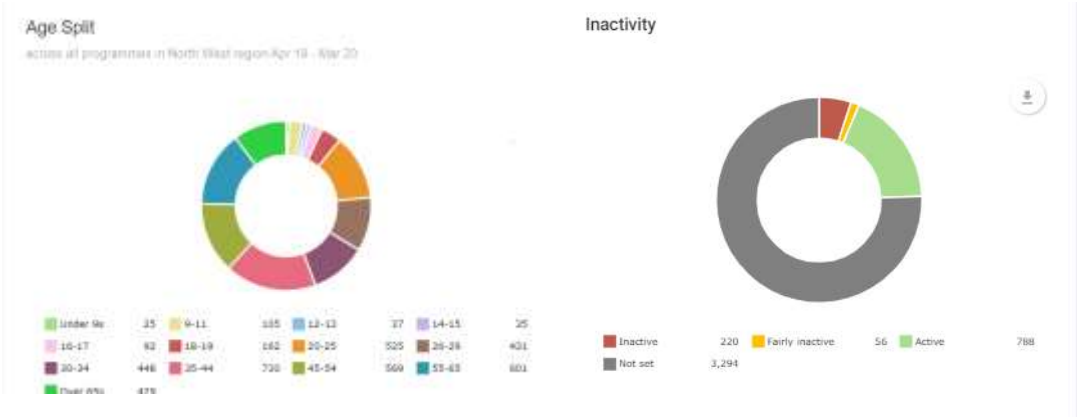
6283 Members YTD**

**Data as of 10/9

Programme Participation

Programmes & Participants

Programme	Number of Programmes Delivered/Institutions work with	Number of Participants	Number of new to netball (if applicable)
Back to Netball	192	2073	1658
Netball Festivals	22	1273	206
Netball Now	59	840	325
Walking Netball	192	1279	716
University Netball Officers	3	169	54
Colleges	1	5	0



England Netball Update:
Staff & Furlough

During Sept 19 – May 1st 2020, the region saw full staffing capability, with exception of Lancs who had from Jan 2020- March 2020 without an NDO in post.

To safeguard the future of the organisation we love, since 1st May we have had a number of people across the organisation on furlough leave**.** In the North West we made the following changes:

Gemma Finney (Cheshire NDO) – Furloughed for May and June. Returned 4 days a week from July 1st
Helen Dulson (NW RCO) - Furloughed from June. Flexi furlough from July working 2 ½ days moving to 4 days a week from Sept 1st
Ellen Pearce (Cumbria NDO) furloughed from May 1st - current
Karen McVeigh - Merseyside (NDCC) - furloughed from May 1st - current
Jewel Uchegbu - Merseyside (NDCC) - furloughed from May 1st, returned flexi July and furloughed from Aug - current

Following the green light announcement and the launch of the #RiseAgain campaign we have been bringing more people back to support with business priorities. We are not yet ready to return to the delivery of EN netball sessions and this has influenced which roles we have prioritised to return, and in some cases have bought back additional members of the Partnership Network team to support within our Membership team. We have selected 19 volunteers for September across the Partnership Network Team, 7 of which are furloughed for a percentage of their usual working hours. For North West, we have 2 NDCCs (Merseyside) and 1 NDO (Cumbria) that remain on furlough leave. Throughout cover is being provided by the wider North West & Northern team.

North West Team

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NDO =Netball Development Officer **NDCC** = Netball Development Community Coach

Coaching, Officiating & CAPS

EN Coaching courses Apr 19 – Mar 20

- 5 x Level 1*
- 3 x Level 2*

* COVID - 2 Level 1's started, 2 level 2's started
Not included in figures above - 2 x Level 1's and 2 x Level 2's being re arranged which were due to run up until Sept 20

Courses Apr 19 – Mar 20

- 2 x Into officiating
- 6 x C Award *
- 1 x B Award
- 2 x Bee Netball
- 4 x Walking Netball host

* COVID – plus 3 C awards, 1 Into cancelled.
- 2 more planned after March 2020

CAPs Apr 19 – Mar 20

- 1 x Bronze
- 2 x Silver

Denton

Kingsway Power

Rivington

Partnerships

In line with England Netballs strategy to sustain and grow the sport, our regional approach to commercial opportunities and partnerships developed significantly during 2019/20.

- Conversations started with Thunder within community to support and co develop a community plan
- Regional Event - International Womens Day - Event campaign partner – #Each for Equal
- Partnered with Smartworks charity to support three Northern events & grand final.
- Identified partnership with UK Corporate games (NW only – Lancaster)
- Partner event took place with Fletchers Solitcitors. Plans in place with Napthens, Irwin Mitchell and HSBC
- UCLAN – working in partnership converting to a Member League
- British Army –working together to increase participation and event support.

National Updates

On 18 August, Government gave us the green light to progress to Stage 4a Modified Training on our return to community netball roadmap. The go ahead was following a submission of a plan based on some key principles to mitigate against the risks of transmission of Covid-19 through netball activity. These key principles included modifying the game to reduce time spent in close interactions with others and applying the rules that we live by to a netball setting so whatever you're doing in the supermarket, such as social distancing, you now have to do in and around a netball court. Where team sports breach social distancing norms, we've also had to put extra risk mitigations in like the ball sanitisation protocols.

The modified version of the game, including the additional risk mitigations is the only way netball is permitted to return during the current pandemic. To support this return, we have created a Care Package and a number of resources exclusively for our members including protocols for compliance with Test&Trace, Risk Assessment templates and guidance documentation.
All netball organisations must ensure they have the following before they can progress to Stage 4 of our roadmap:
Appoint a Covid-19 Officer
Read the Restart Guidance
Produce a Risk Assessment
Produce and Activate a Risk Mitigation Plan

Government also agreed that from 26th September, we can unlock Stage 4b of our roadmap – modified competition, subject to the above also being in place.
Although we want the netball family to get back to court as soon as possible, this is not a race and our priority is the health and safety of all players, volunteers, coaches and officials.

The Year Ahead - Priorities for 2020/21

COVID- 19 Response and Recovery

- A slightly different look to usual!
- Getting back and staying on track
- Returning to court – particularly supporting our members, clubs and leagues
- Connecting with and supporting our loyal participant….while remaining market leaders in attracting new women and girls to our great game

Virtual Technology

- Exploring and expanding of virtual platforms (e.g. Virtual Netball Club and Education & Training)

Programmes

- Embed Bee Netball
- Transform customer experience of our most successful existing programmes (B2N; WN) subtle but make a big difference

Strategy

- Writing, consulting and evolving the new 10 Year Adventure Strategy

5. Election of Regional Board Members

- Vice: Phil Owen
- Treasurer: Sarah Sutton
- Performance: Sam Longley
- Competition: Estelle Graham
- Officiating: Ruth Ward

- Coaching: VACANT
- Volunteer: VACANT

6. Updated constitution

And Finally a -

BIG

Netball
North West

THANK YOU!!....